

Terms of Reference (TOR) for Private Sector Background – SESCO Board of Directors

Introduction:

The Sustainable Energy Services Company (SESCO) is a government-owned entity established to support The Gambia's national energy transformation agenda through the deployment and management of decentralized renewable energy solutions. SESCO plays a central role in implementing solar electrification projects across public facilities, particularly schools and health centers, under flagship programs such as the Gambia Electricity Restoration and Modernization Project (GERMP). To foster innovation, improve operational efficiency, and align with global best practices in energy service delivery, SESCO seeks to appoint a Private Sector Specialist to its Board of Directors. The selected candidate will bring a business-oriented perspective to guide the company's commercial strategy and performance.

Role and Responsibilities

The appointed Board Member shall play a vital role in strengthening SESCO's engagement with the private sector, fostering innovation, and guiding business-oriented strategies that support renewable energy transformation. Key responsibilities include:

- Provide private-sector insights to enhance the efficiency, flexibility, and sustainability of SESCO's service delivery model.
- Contribute to the development of business strategies, cost recovery frameworks, and operational efficiency initiatives.
- Support the design and successful implementation of Public-Private Partnerships (PPPs) and private investment models to expand energy access and improve service quality.
- Encourage innovation and market-based approaches in solar energy service provision and maintenance.
- Review and advise on business development strategies that improve SESCO's financial self-sufficiency and service delivery.

Required Qualifications & Experience

The ideal candidate for this Board position should possess the following qualifications and competencies:

- A Master's degree in Business Administration, Economics, Finance, Engineering, or a related field.
- At least 10 years of experience in the private sector, preferably in energy, infrastructure, finance, or business development.
- Strong understanding of PPPs, investment models, and commercialization strategies in utility services.
- Experience working with or advising public institutions, SOEs, or development projects is an asset.

Term of Service as Board of Director at SESCO

- The appointment with the SESCO Board of Directors shall be for a period of three (3) years, subject to renewal based on performance and institutional needs.

Interested and qualified candidates shall submit the following:

- A detailed CV
- A cover letter expressing interest and outlining relevant contributions they can bring to the SESCO Board.
- Applications to be submitted at the SOE Commission Office at Old Jeshwang, Opposite Gambia Methodist Academy (GMA), or sent via email to: info@soec.gm or soecommission@gmail.com no later than 4th July 2025.