

Terms of Reference (TOR) for Private Sector Background – GAMIRSAL Board of Directors

Introduction:

The Gambia Incentive-based Risk Sharing System for Agricultural Lending (GAMIRSAL) is a government-backed institution that promotes private sector investment in agriculture by providing credit guarantees and risk-sharing instruments to financial institutions. Its goal is to improve access to finance, boost agricultural productivity, strengthen value chains, and enhance national food security. To support its mandate, GAMIRSAL seeks to appoint a Private Sector Specialist to its Board of Directors to provide strategic insights, market-driven perspectives, and support the institution's engagement with agribusinesses and private investors.

Role and Responsibilities

The appointed Board Member will play a vital role in strengthening GAMIRSAL's engagement with the private sector, fostering market-based solutions, and guiding investment-oriented strategies that support agricultural transformation. Key responsibilities include:

- Provide strategic advice on private sector development, with a focus on improving the investment climate and access to finance for agribusinesses and agricultural value chain actors.
- Support the design and implementation of initiatives that enhance the commercial viability of agricultural enterprises, including SMEs and cooperatives.
- Promote private sector participation in GAMIRSAL's risk-sharing schemes by fostering partnerships with commercial banks, microfinance institutions, investors, and business associations.
- Contribute to the formulation of private-sector inclusive policies and strategies that strengthen competitiveness, productivity, and market access for agricultural producers.
- Provide insights into business development, investment facilitation, and entrepreneurship in agriculture and agribusiness sectors.
- Encourage Public-Private Partnerships (PPPs) and support resource mobilization efforts targeting private investment in agriculture and rural development.

Required Qualifications & Experience

The ideal candidate for this Board position should possess the following qualifications and competencies:

- A strong professional background in business development, private sector engagement, agribusiness, or investment promotion.
- At least 10 years of experience in private sector leadership, entrepreneurship, or advisory roles, preferably in agriculture, agribusiness, finance, or development sectors.

- A Master's degree in Business Administration, Agribusiness, Agricultural Economics, Development Finance, or a closely related field.
- Demonstrated knowledge of agricultural value chains, market systems development, and private sector financing mechanisms.
- Proven ability to foster partnerships between public institutions and private actors, including banks, investors, and business networks.

Term of Service as Board of Director at GAMIRSAL

- The appointment to the GAMIRSAL Board of Directors shall be for a period of three (3) years, subject to renewal based on performance and institutional needs.

Interested and qualified candidates shall submit the following:

- A detailed CV
- A cover letter expressing interest and outlining relevant contributions they can bring to the GAMIRSAL Board.
- Applications to be submitted at the SOE Commission Office at Old Jeshwang, Opposite Gambia Methodist Academy (GMA), or sent via email to: info@soec.gm or soecommission@gmail.com no later than **Friday, July 4th 2025.**